

09/30/2020

NEW YORK • CHICAGO • HOUSTON • LOS ANGELES

### **Forward-looking Statements and Risk Factors**

This presentation may include forward-looking statements. These forward-looking statements include comments with respect to our objectives and strategies and results of our operations.

However, by their nature, these forward-looking statements involve numerous assumptions, uncertainties and opportunities, both general and specific. The risk exists that these statements may not be fulfilled. We caution readers of this presentation not to place undue reliance on these forward-looking statements as a number of factors could cause future company results to differ materially from these statements.

Forward-looking statements may be influenced in particular by factors such as fluctuations in interest rates and stock indices, the effects of competition in the areas in which we operate, and changes in economic, political and regulatory conditions. We caution that the foregoing list is not exhaustive.

When relying on forward-looking statements to make decisions, investors should carefully consider the aforementioned factors as well as other uncertainties and events. The performance data quoted represents past performance and does not guarantee future results. The performance stated may have been due to extraordinary market conditions, which may not be duplicated in the future. Current performance may be lower or higher than the performance data quoted.

We do not undertake to update our forward-looking statements unless required by law.

We refer you to the list of risk factors set forth in our most recent Annual Report on Form 10-K, a copy of which may be obtained on our website at <u>www.pennantpark.com</u> or the SEC's website at <u>www.sec.gov</u>. Specifically, an investment in our common stock involves significant risks, including the risk that the secondary market price of our common stock may decline from the offering price and may be less than our net asset value per share, as well as the risk that the price of our common stock in the secondary market may be highly volatile. Please see a discussion of these risks and other related risks in our most recent Annual Report on Form 10-K under Item 1A - "Risks Relating to an Investment in Our Common Stock".

This is not a prospectus and should under no circumstances be understood to be an offer to sell, or a solicitation of an offer to buy, any security of PennantPark Investment Corporation or PennantPark Floating Rate Capital Ltd. These materials and the presentations of which they are a part, and the summaries contained herein, do not purport to be complete and no obligation to update or otherwise revise such information is being assumed. This presentation contains only such information as is set forth in our reports on Form 10-K or 10-Q and we direct you to these reports for further information on our business including investment objectives, risks and expenses.

### **Established Credit Platform**

# PennantPark

Investment Advisers, LLC

#### \$3.5 billion total Assets Under Management

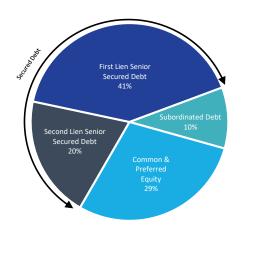
- E PennantPark
- NASDAQ: "PNNT"
- IPO Date: April 2007
- 61% Secured Debt

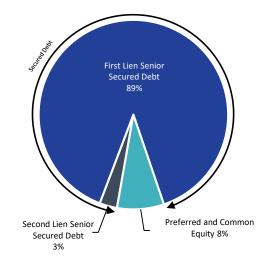


- NASDAQ: "PFLT"
- IPO Date: April 2011
- 92% Secured Debt

#### **Established Investment Platform**

- PennantPark Investment Advisers founded 13 years ago before the Global Financial Crisis
- Leading independent middle market credit platform
- Cohesive, experienced team
- Culture of building long term trust





#### PFLT

- Primary focus: First Lien Senior Secured Debt
- Steady and stable dividend stream since inception in 2011
- Goal of capital preservation with a lower risk portfolio

\$1,082 million

\$1,087 million

# E PennantPark Investment Advisers, LLC

### Founded in 2007 Funded \$11.5B in 547 companies

#### **Disciplined Investor**

- Value oriented with goal of capital preservation
- Focused approach to ensure good risk / reward
- Patient and prudently leveraged to capture returns during dislocations
- Investing in less than 5% of deals reviewed

#### **Relationship & Solution Driven**

- Team approach
- Build long-term relationships trusted partner
- Independent firm and unaffiliated platform
- Incumbency advantage

#### Middle Market Focus

- Companies with EBITDA of \$15 \$50
  million
- Solutions that traditional lenders find increasingly difficult

# Consistent Performance & Track Record

- Low volatility of underlying portfolio EBITDA through the Great Recession and Covid
- Deep restructuring expertise to preserve capital

#### PFLT

- Only 12 non-accruals out of 382 companies since inception
- Annualized realized loss ratio only ten basis points

#### **Conservative Portfolio Construction**

- 102 companies in 44 different industries
- Weighted average debt / EBITDA through PFLT security is 4.2x
- Weighted average cash interest coverage is 2.9x
- 89% of portfolio is first lien senior secured
- Largely avoided sectors such as retail, restaurants, apparel, airlines and energy

Net Asset Value

Adjusted NAV (excluding MTM of Liabilities) increased 3.2% to \$11.81 per share from \$11.44 from the prior quarter

#### Balance Sheet

Regulatory net debt to equity ratio, after subtracting cash, of 1.4x

Net Investment IncomeNet investment income of<br/>\$0.27 per shareCredit PerformanceOut of 102 companies, three<br/>investments on non-accrual status,<br/>representing 2.1% at cost and 1.8%<br/>at fair market value of the overall<br/>portfolio

 Strong portfolio performance
 Several significant high growth equity positions
 Opportunity to optimize financing and grow PSSL
 Strengthening NII

# Why is PFLT Well Positioned?

Experienced Team	<ul> <li>Decades of experience in middle market credit</li> <li>Stable, consistent investment team</li> <li>Headquarters in New York with offices in Los Angeles, Chicago, and Houston</li> </ul>
Expansive Relationship Network	<ul> <li>Independent</li> <li>Established institutionalized relationships</li> <li>Focus on building long-term trust</li> <li>Brand recognition with 190+ sponsors financed</li> </ul>
Strong Capital Base	<ul> <li>Permanent equity capital of \$477 million</li> <li>Monthly dividend of 9.5 cents per share</li> <li>Leader in the BDC space as measured by expense and efficiency ratios</li> <li>Senior Secured Loan Fund Joint Venture, PSSL, with Kemper Corporation has up to \$555 million of investment capacity</li> </ul>
Attractive and Diversified Financing	<ul> <li>\$520 million of credit facility at L + 200</li> <li>\$139 million, long-term, 4.33% bond offering in Israel</li> <li>\$228 million of Asset Backed Debt financing 4.0%, with a final maturity of 12 years</li> <li>Credit facility and Asset Backed Financing use cost accounting on underlying portfolio</li> </ul>

### **Underwriting Philosophy & Process**

#### **Investment Philosophy**

- Capital preservation is paramount
- Companies with positive cash flow (in order to de-risk)
- Companies owned by reputable financial sponsors with track records supporting portfolio companies
- Run by experienced management teams with capability to pursue growth
- Companies in non-cyclical industries with strong competitive positions and viable reason to exist
- Companies with multiple potential exit strategies in middle market companies
- Focus on companies in non-cyclical industries that have a viable reason to exist

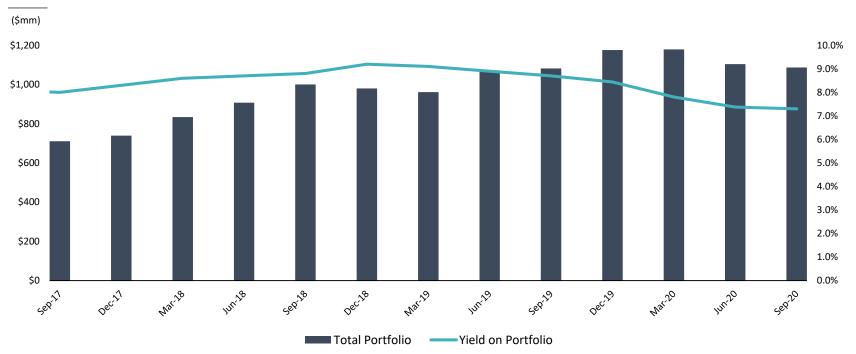
#### **Underwriting Process**

Sourcing & Industry Expertise	Due Diligence & Underwriting	Investment Committee	Structuring & Documentation	Monitoring	
Broad network of industry     contacts	Deep dive, private equity-	• Memos focus on downside	<ul> <li>Deep experience across multiple credit cycles negotiating structures</li> </ul>	Proactive portfolio review	
<ul><li>contacts</li><li>Long-term relationships</li></ul>	style, diligence <ul> <li>Review historical</li> </ul>	cases to ensure that risks are thoroughly understood		<ul> <li>Monthly financials supplemented with</li> </ul>	
with middle market private	<ul> <li>Neview institution and prospective data</li> <li>On-site company visits, calls with competitors and clients</li> </ul>	Evaluate from	Construct attractive	monitoring of key	
equity sponsors and portfolio companies		an owner's perspective	risk / reward profile	developments	
<ul> <li>Proprietary sourcing</li> </ul>		<ul> <li>Unanimous consent amongst IC needed</li> </ul>	<ul> <li>Covenants, terms, and conditions that enforce</li> </ul>	<ul> <li>Board observer rights when possible</li> </ul>	
relationships •	Diligence alongside private		borrower discipline and	Quarterly independent third-	
<ul> <li>Screen companies using value-oriented philosophy</li> </ul>	equity sponsor		preserve investor capital	party valuations	

Note: The execution of the investment process described herein indicates the Manager's current approach to investing, and this investment approach may be modified in the future by the Manager in its sole discretion at any time and without further notice to investors in response to changing market conditions, or in any manner it believes is consistent with the overall investment objective of an individual fund / vehicle.

### **PFLT Has a Compelling Track Record**

- Portfolio growth has been measured and consistent with market opportunity
- Low loss experience: only ten basis points of realized losses since inception against a 8.0% average yield on purchases since inception
  - Only 12 non-accruals out of 382 companies since inception



#### **Portfolio Size and Debt Yield**

### **PFLT Has a Compelling Track Record**

Consistent, steady dividend stream since inception 

#### (\$mm) \$0.30 \$300 \$0.25 \$250 \$0.20 \$200 (per share) \$0.15 \$150 \$0.10 \$100 \$0.05 \$50 \$0.00 \$0 Sep-15 Dec-15 Mar-16 Jun-16 Sep-16 Dec-16 Mar-17 Jun-17 Sep-17 Dec-17 Mar-18 Jun-18 Sep-18 Dec-18 Mar-19 Jun-19 Sep-19 Dec-19 Mar-20 Jun-20 Sep-20

#### **Quarterly Dividends & Cumulative Dividends Paid**

Cumulative Dividends Paid

Qtr Div per share

### PennantPark Senior Secured Loan Fund ("PSSL")

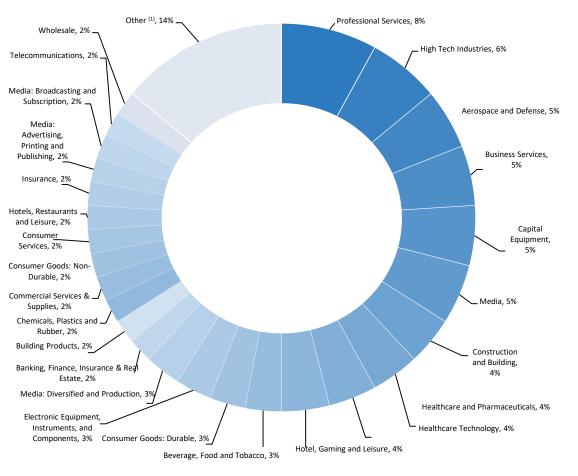
- Invests in primarily middle market, directly originated first lien loans
- **\$555 million of total capacity**
- **Total commitments of \$230 million in notes and equity from PFLT and Kemper Corporation**
- Up to \$325 million of third-party debt financing
- Expands ability to serve sponsor and borrower clients with larger bite sizes
- Opportunity to optimize financing and grow PSSL to generate higher Return on Equity and Net Investment Income for PFLT

### PennantPark CLO I, Ltd.

- Consists of a diversified portfolio of middle market loans
- \$301.4 million in total size
- PFLT retained \$55.4 million of the Preferred Shares and \$18 million of the Class D Notes
- **\$228** million of third-party debt financing at 4.0%, with a final maturity of 12 years
- Diversifies PFLT's capital base
- Structure has performed well through Covid

### **Overall Portfolio as of 9/30/20**

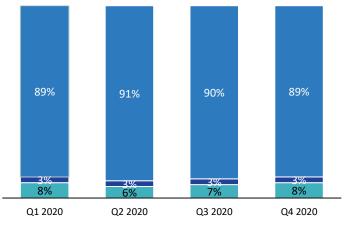
#### **Highly Diversified Industry Mix**



#### **Portfolio Overview**

- 102 different companies
- Average investment size: \$10.7 million
- Yield at Cost on Debt Portfolio: 7.3%
- 92% Secured Investments
- Several substantial high growth equity positions

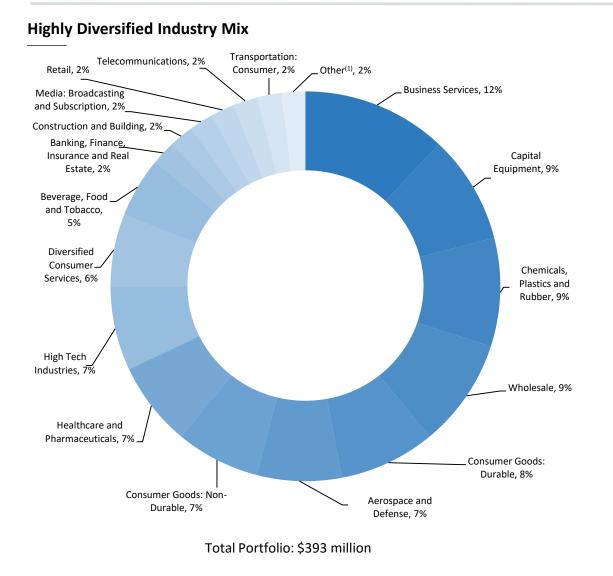
#### **Portfolio Mix**



Sub Debt, Preferred & Common Equity
Second Lien
First Lien

Total Portfolio: \$1,087 million

1. Excluding investment in PSSL. Total of 43 industries. "Other" includes Beverages /Construction & Engineering/Diversified Consumer Services/Diversified Financial Services/Energy Equipment and Services/Environmental Industries/Food Products/ Food and Staples Retailing/Healthcare Equipment and Supplies/Healthcare Providers and Services/Leisure Products/Personal Products/Retail /Software/Transportation: Consumer/Wireless Telecommunication Services.



#### **Portfolio Overview**

- 45 different companies
- Average investment size: \$8.7 million
- Yield at Cost on Debt Portfolio: 6.8%
- 97% First Lien Investments

1. Total of 19 industries. "Other" includes Media: Advertising, Printing & Publishing / Media: Diversified and Production.

# **Selected Financial Highlights**

	December	March	June	September
(\$mm, except per share data)	Q1 2020	Q2 2020	Q3 2020	Q4 2020
Investment Portfolio	\$1,176	\$1,179	\$1,104	\$1,087
PFLT Investment in PSSL (cost)	\$172	\$176	\$176	\$179
PSSL Investment Portfolio	\$493	\$483	\$458	\$393
Debt (Cost)	\$702	\$780	\$718	\$675
GAAP Net Assets	\$502	\$470	\$471	\$477
Adjusted Net Assets <sup>2</sup>	\$495	\$430	\$444	\$458
Regulatory Net Debt to Equity	1.31x	1.74x	1.62x	1.35x
GAAP Net Debt to Equity <sup>3</sup>	1.27x	1.50x	1.46x	1.25x
PFLT Originations	\$239	\$168	\$15	\$15
PSSL Originations	\$69	\$18	—	
Per Share Data:				
GAAP Net Asset Value	\$12.95	\$12.12	\$12.16	\$12.31
Adjusted Net Asset Value <sup>2</sup>	\$12.76	\$11.10	\$11.44	\$11.81
Core Net Investment Income <sup>1</sup>	\$0.29	\$0.30	\$0.26	\$0.27
Dividends Declared Core Net Investment Income per Share is a non-GAAP financial measure.	\$0.285	\$0.285	\$0.285	\$0.285

1. Core Net Investment Income per Share is a non-GAAP financial measure.

2. Adjusted number is a non-GAAP financial measure which excludes mark-to-market of liabilities.

3. Adjusted number is a non-GAAP financial measure which includes mark-to-market of liabilities.

### **Strategy Targeted to Deliver Returns**

- Extensive and diverse sourcing network
- **Focused on companies with strong free cash flow and de-leveraging capabilities**
- Value oriented with a goal of capital preservation
- Privately negotiated middle market loans provide attractive risk / return
- Returns driven by interest payments from primarily secured debt

### **PFLT Selected Investments**

CanoHealth	Compassion-First Pet Hospitals		Commission* A better way to manage your cash flow
Revolver First Lien Term Loan Equity	Revolver First Lien Secured Debt Delayed-Draw Term Loan	Revolver First Lien Secured Debt	Revolver First Lien Term Loan Equity
InTandem Capital Partners	Quad-C Management	Altamont Capital Partners	Lightyear Capital
ECRM.		LOMBART Te Relief Larget Disidence Of Sphilulatic Exception	
First Lien Secured Debt	Revolver First Lien Term Loan Equity	Revolver First Lien Secured Debt	Revolver First Lien Secured Debt Equity
Snow Phipps Group	Norwest Equity Partners	Atlantic Street Capital	Mountaingate Capital
PERFORCE First Lien Term Loan Revolver Clearlake Capital	QUESTEX         MEDIA         Revolver         First Lien Term Loan         MidOcean Partners	REVERPOINT MEDICAL Revolver First Lien Term Loan Arlington Capital Partners	First Lien Term Loan Equity Gauge Capital
Smartronix		StrataTech Bucknow	A T H E N E
First Lien Term Loan	Revolver First Lien Term Loan	First Lien Secured Debt Equity	Revolver First Lien Term Loan
OceanSound Partners	Summit Partners LP	The Halifax Group	Arlington Capital Partners
	Revolver First Lien Term Loan Equity InTandem Capital Partners Eccentration First Lien Secured Debt Snow Phipps Group DERFORCE First Lien Term Loan Revolver Clearlake Capital First Lien Term Loan	CanorieannRevolverFirst Lien Term LoanEquityInTandem Capital PartnersInTandem Secured DebtIntandem Secured Debt <t< td=""><td>Revolver First Lien Term Loan EquityRevolver First Lien Secured Debt Delayed-Draw Term LoanRevolver First Lien Secured Debt Delayed-Draw Term LoanIntandem Capital PartnersQuad-C ManagementAltamont Capital PartnersIntandem Capital PartnersImage: Comparison of Capital PartnersAltamont Capital PartnersImage: Comparison of Capital PartnerImage: Comparison of Capital PartnersImage: Comparison of Capital PartnersImage: Comparison of Capital PartnerImage: Comparison of Capital Partner&lt;</td></t<>	Revolver First Lien Term Loan EquityRevolver First Lien Secured Debt Delayed-Draw Term LoanRevolver First Lien Secured Debt Delayed-Draw Term LoanIntandem Capital PartnersQuad-C ManagementAltamont Capital PartnersIntandem Capital PartnersImage: Comparison of Capital PartnersAltamont Capital PartnersImage: Comparison of Capital PartnerImage: Comparison of Capital PartnersImage: Comparison of Capital PartnersImage: Comparison of Capital PartnerImage: Comparison of Capital Partner<