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This presentation contains "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, that are subject to risks and uncertainties. Actual outcomes and results could differ materially from those suggested by this presentation due to the impact of many factors beyond the control of PennantPark Floating Rate Capital Ltd. ("PFLT"), including those listed in the "Risk Factors" section of our filings with the Securities and Exchange Commission ("SEC"). Any such forward-looking statements are made pursuant to the safe harbor provisions available under applicable securities laws and PFLT assumes no obligation to update or revise any such forward-looking statements.

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## **Established Credit Platform**

# FennantPark Investment Advisers, LLC

#### \$8.0 billion total Investable Capital Under Management<sup>1</sup>

## **PennantPark**

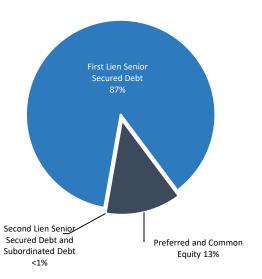
Floating Rate Capital Ltd.

- NYSE: "PFLT"

- IPO Date: April 2011

- 87% Secured Debt

\$1.7 billion, total investments



## **E** PennantPark

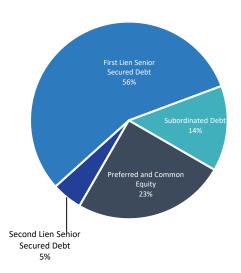
**Investment Corporation** 

NYSE: "PNNT"

IPO Date: April 2007

61% Secured Debt

\$1.3 billion, total investments<sup>2</sup>



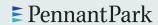
#### **Established Investment Platform**

- PennantPark Investment Advisers founded 17 years ago before the Global Financial Crisis ("GFC")
- Independent middle market credit platform providing strategic capital to growing companies in the core middle market
- · Cohesive, experienced team
- Culture of building long-term trust
- Funded \$21.3 billion in 684 companies

#### **PFLT**

- Primary focus: first lien senior secured debt
- Steady and stable dividend stream since inception in 2011
- Goal of capital preservation with a lower risk portfolio
- Approximately 100% of debt portfolio is first lien senior secured loans

<sup>2.</sup> This amount is inclusive of \$59.8 million of U.S. government issued treasury bills held in the portfolio which is not reflected in the chart below



As of September 1, 2024

## **Investment Strategy Overview**

#### Why PennantPark?

### Core Middle Market Focus

Senior secured loans made to U.S. companies with earnings of \$10 to \$50 million

Stable and Growing Borrowers

Target profitable companies with leading market positions, strong management teams, and steady cash flows

Stable and Experienced Leadership Team 12 senior investment professionals average 26+ years of industry experience and 12+ years together at PennantPark

Emphasis on Capital Preservation

Conservative underwriting targeting loans with low leverage multiples, substantial sponsor equity, and protective covenants

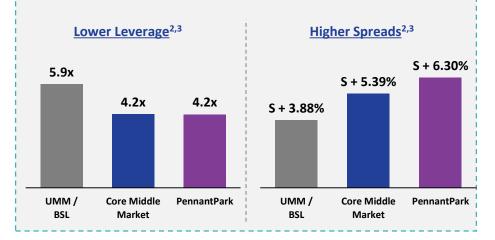
Upside Participation

Selectively negotiate equity co-investments to benefit from role as a strategic lending partner

Extensive Sourcing Network Long-term relationships with hundreds of middle market private equity sponsors; closed deals with over 230 sponsors

### **Core Middle Market Potential Advantage:**

- Less competition as other lenders have moved up market
- ✓ More time to conduct thorough diligence
- Consistent yield premium over upper middle market and broadly-syndicated loans<sup>1</sup>
- ✓ Lower average leverage multiples
- ✓ Stronger covenant packages with tighter cushions
- ✓ Monthly financial reporting
- Improved control of downside outcomes with greater recovery rates



Note: Past performance is not necessarily indicative of future results. Invested capital is at risk. Estimates regarding future investments are subject to change based upon market conditions and other factors.

<sup>3.</sup> Represents the arithmetic average of leverage multiples and spreads for PennantPark's newly direct originated loans in 2023.



Please refer to slide entitled "Core Middle Market Potential Advantage" for additional detail.

<sup>2.</sup> Source: LSEG. Data as of December 2023. Core Middle Market defined as issuers with revenues of \$500M and below, and total loan package of less than or equal to \$500M. Upper Middle Market ("UMM") and Broadly Syndicated Loans ("BSL") are defined as syndicated or direct/clubbed deals that have either revenues or total loan package of \$500M or greater. Please refer to slide entitled "The Core Middle Market Offers a Yield Premium with Lower Risk" for additional detail.

## **Providing Value-Added Capital to Middle Market Borrowers**

- ➤ We target profitable, growing, and cash-flowing companies with \$10 \$50 million of EBITDA
- In many cases, PennantPark participates in a company's first round of institutional investment
- Seek to act as a strategic partner to drive growth, and participate in upside through equity co-investments

# Target Positive Credit Characteristics:

- Leading market positions and significant competitive advantages
- Established sponsors with track record of supporting portfolio companies
- Proven management team with appropriate incentives
- Low debt multiples and conservative loan-tovalue ratios

## Avoid Negative Credit Characteristics:

- Asset-intensive operations requiring capital expenditures
- Cyclical end markets or exposure to commodity price volatility
- Volatile or lumpy cash flows, or highly concentrated customer base
- Undifferentiated product or services with low profit margins

### Five Key Industries of Expertise:



low-cost outcomes

environment

systems

· High quality providers and

· Favorable reimbursement

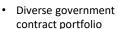
Solid infrastructure and IT

· Sustained organic growth

and accretive M&A



#### Government Services



- Mission critical services
- Alignment with government funding
- Track record of winning new business and re-compete contracts



# Software & Technology

- Tailwinds from digital transformation
- Value-added functions with high switching costs
- · Recurring cash flows models
- Accretive acquisition opportunities



#### Consumer

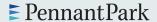
- Essential goods and services with stable pricing
- Strong brands with leading market positions
- Differentiated value proposition
- Avoidance of fad risk



# **Business Services**

- Integral to customers' business processes
- Demonstrable value added for customers
- Leading technologies with increasing adoption
- Capitalize on increasing outsourcing trends

Note: Past performance is not necessarily indicative of future results. Invested capital is at risk.



## **Third Quarter 2024 Highlights**

#### **Highlights**

- Monthly dividend remained consistent at \$0.1025 per share
- Net investment income (NII) of \$0.31 per share
- Approximately 100% of the debt portfolio is first lien senior secured
- Investment portfolio totaled \$1.7 billion, an increase of 31% from the prior quarter

Strong
Credit Performance
of Portfolio

- 4.1x debt to EBITDA
- · 2.2x interest coverage ratio
- Only 3 companies out of 151 on non-accrual
- 1.5% of portfolio at cost, 1.1% at fair market value
- PIK income remained low at 1.4% of total interest income, one of the lowest among BDCs

Growing
PSSL<sup>1</sup>
(Joint Venture)

- Targeting \$1 billion of assets from \$904 million
- · Enhances return on equity and NII at PFLT
- Run rate return on invested capital of approximately 13.6%

Note: Past performance is not necessarily indicative of future results. Invested capital is at risk.

1. PSSL refers to PennantPark Senior Secured Loan Fund LLC, a joint venture between PFLT and Kemper Corporation that invests in first lien middle market loans



## Why is PFLT Well Positioned?

## **Strong Capital Base**

- Permanent equity capital of \$817 million
- · Diversified funding sources
- Senior loan joint venture, PSSL, has \$1 billion of investment capacity

## Attractive and Diversified Financing

- \$611 million revolving credit facility due August 2026 at SOFR + 236 bps was upsized in August 2024 to a \$636 million due August 2029 at 225bps
- \$185 million notes due April 2026 at 4.25%
- \$266 million securitized asset backed debt financing at a weighted average spread to SOFR of 1.89%, final maturity of July 2036
- \$287 million securitized asset backed debt financing at a weighted average spread to SOFR of 2.79%, final maturity of April 2036

### **Experienced Team**

- Decades of experience in middle market credit through multiple cycles
- · Stable, consistent investment team
- Headquarters in Miami with offices in New York, Chicago, Houston, Los Angeles and Amsterdam

# Expansive Relationship Network

- Known as a provider of strategic capital to growing companies in the core middle market
- Focus on building long-term trust
- Brand recognition with 240+ private equity sponsors
- Independent capital provider with established institutionalized relationships

## **Extensive Sourcing Network**

## **Robust Origination Platform**

Actively cover

770+

middle market PE sponsors in the U.S.

Closed deals with

230+

PE sponsors; majority repeat transactions<sup>1</sup>

Existing lender to

180+

portfolio companies across 90+ PE sponsors

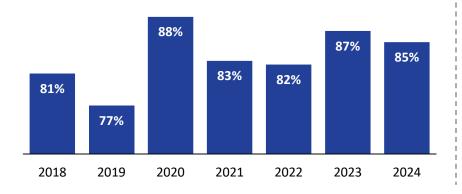
Selective underwriting; only

**5.7%** 

of deals closed from 2019 to 2024

## Origination Volume with Repeat PE Sponsors<sup>1</sup>

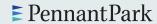
- Since 2018, over 75% of PennantPark's deals have been with repeat PE sponsors
  - PE sponsors typically give PennantPark early and last looks because of our reliability, experience, market leadership, and flexible capital solutions
- ► PennantPark maintains a diversified flow; the top repeat sponsor represents only 4% of investments since inception¹



| Top 5<br>Sponsors | Since<br>Inception <sup>1</sup> |
|-------------------|---------------------------------|
| No. 1             | 4%                              |
| No. 2             | 3%                              |
| No. 3             | 3%                              |
| No. 4             | 3%                              |
| No. 5             | 2%                              |

Note: Past performance is not necessarily indicative of future results. Invested capital is at risk. Data as of 3/31/2024. PE stands for Private Equity.

Percentage of total origination volume. Origination volume refers to the dollar value of all financing commitments to middle market companies. Repeat sponsors are private equity firms that had previously completed a financing transaction with PennantPark. Based on invested capital for active investments and investments made since inception.



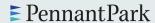
## **Core Middle Market Potential Advantage**

- ► The U.S. middle market includes nearly 200,000 companies, generates \$10 trillion of annual revenue (1/3 of the U.S. economy), and is the world's fifth largest economy on a standalone basis¹
- The core middle market presents attractive investment opportunities
  - Lower leverage and higher yields
  - Strong covenant packages
  - Greater recovery rates

|                           | Core Middle Market   | I   | Upper  |
|---------------------------|--|-----|--|
| EBITDA                    | \$10 to \$50 million   | \$  | 50 million and greater                                     |
| New Issue<br>Pricing      | First Lien: SOFR + 5.00% to 6.50%<br>Second Lien: SOFR + 7.50% to 10.00% |     | irst Lien: SOFR + 3.50% to 5<br>econd Lien: SOFR + 6.00% t |
| Leverage                  | First Lien: 4.0x to 5.5x<br>Second Lien: 5.5x to 6.5x                    |     | irst Lien: 5.0x to 7.5x<br>econd Lien: 6.0x to 9.0x        |
| Covenants                 | Usually stronger; total net leverage, interest coverage, etc.            | l c | Covenant lite or one covenan                               |
| Equity<br>Contribution    | 45% or more  | 3   | 5% or more   |
| Due Diligence<br>Process  | In-depth and comprehensive; typically 6 – 8 weeks                        | N   | More limited information; typi                             |
| Reporting                 | Usually monthly  | U   | Jsually quarterly  |
| ender Group<br>Size       | 1 to 4 lenders   | 5   | or more lenders  |
| Equity Co-<br>Investments | Common   | L   | ess common   |

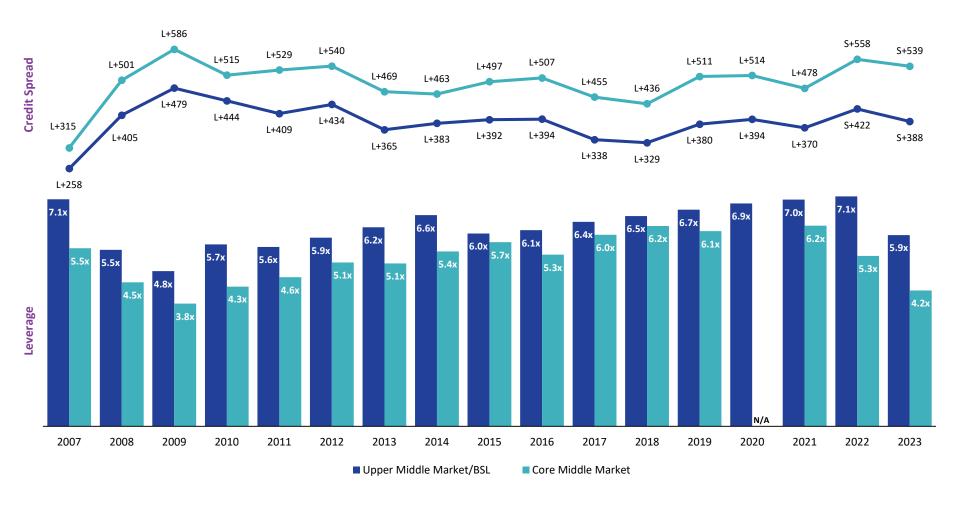
Note: Past performance is not necessarily indicative of future results. Invested capital is at risk. Statements herein concerning financial market trends or other financial market commentary are based on the current market conditions, which will fluctuate. In addition, such statements constitute the Manager's current opinion, which is subject to change in the future without notice. Refer to the Important Notices at the end of this presentation for additional information.

1. National Center For the Middle Market, 4Q 2023 Middle Market Indicator Report.



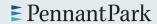
## The Core Middle Market Offers a Yield Premium with Lower Risk

#### Core Middle Market vs. Upper Middle Market/BSL<sup>1</sup>



Note: Past performance is not necessarily indicative of future results. Invested capital is at risk. Source: LSEG as of December 2023.

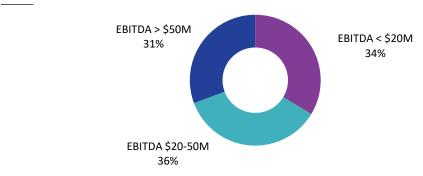
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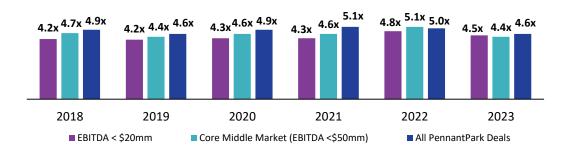
## Lower Leverage and Better Returns in the Core Middle Market

- PennantPark takes a more focused and value-added approach when evaluating core middle market opportunities
- Since 2015, 70% of invested capital was directed to companies with EBITDA below \$50 million
- 34% of total invested capital was directed to companies with EBITDA below \$20 million
- Leverage multiples for smaller borrowers have historically been lower compared to larger borrowers
- Despite lower leverage, PennantPark has historically achieved higher IRRs on deals with borrower EBITDA below \$20 million at entry when compared to all deals





#### PennantPark Total Leverage



#### EBITDA Growth During Hold Period<sup>1</sup>



Note: Past performance is not necessarily indicative of future results. Invested capital is at risk. As of 12/31/2023. Statistics presented above are calculated based on PennantPark's portfolio.

1. Capital invested and EBITDA growth during hold period since 2015.



## **Underwriting Process**

- Led by experienced senior team
- ► The same deal team originates, executes, and monitors each investment
- Every member of the investment team participates in consensus-driven Investment Committee

## Sourcing & Industry Expertise

en dive private

**Due Diligence &** 

**Underwriting** 

## Investment Committee

Structuring & Documentation

#### **Monitoring**

- Long-term relationships with middle market private equity sponsors and portfolio companies
- Broad network of industry contacts
- Proprietary sourcing relationships
- Geographic and sector focus

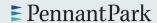
- Deep dive, private equity-style, iterative research
- Review historical and prospective data
- On-site company visits, interview competitors and customers
- Diligence alongside private equity sponsor and industry experts

- Memos focus on downside cases to help ensure risks are thoroughly understood
- Evaluate from an owner's perspective
- Consensus-driven approval process with input from all investment professionals

- Covenants, terms, and conditions that enforce discipline and preserve capital
- Seek to construct an attractive risk / reward profile
- Deep experience across multiple credit cycles negotiating structures

- Proactive portfolio review
- Monthly financials supplemented with monitoring key developments
- Board observer rights when possible
- Quarterly independent third-party valuations

Note: The execution of the investment process described herein indicates PennantPark's current approach to investing, and this investment approach may be modified in the future by PennantPark in its sole discretion at any time and without further notice to investors in response to changing market conditions, or in any manner it believes is consistent with the overall investment objective of an individual fund/vehicle.



## PFLT Portfolio as of 06/30/24

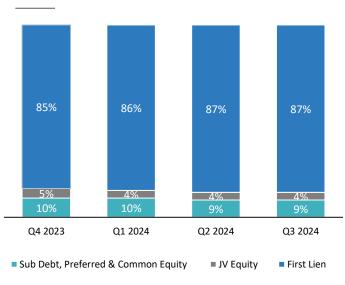
## **Highly Diversified by Industry**

| Industry¹   | Fair Value<br>(\$ millions) | % of<br>Portfolio |
|---|-----------------------------|-------------------|
| Professional Services                             | \$106.7                     | 7.8%              |
| Aerospace and Defense                             | 103.6                       | 7.6%              |
| Healthcare Providers and Services                 | 98.0                        | 7.2%              |
| Media   | 91.3                        | 6.7%              |
| Electronic Equipment, Instruments, and Components | 72.4                        | 5.3%              |
| Construction and Engineering                      | 72.3                        | 5.3%              |
| Leisure Products                                  | 68.4                        | 5.0%              |
| Distributors                                      | 68.1                        | 5.0%              |
| Personal Products                                 | 66.6                        | 4.9%              |
| IT Services                                       | 55.5                        | 4.1%              |
| Media: Diversified and Production                 | 54.0                        | 4.0%              |
| High Tech Industries                              | 42.3                        | 3.1%              |
| Healthcare, Education and Childcare               | 39.9                        | 2.9%              |
| Insurance   | 38.4                        | 2.8%              |
| Healthcare Technology                             | 37.4                        | 2.7%              |
| Diversified Consumer Services                     | 33.9                        | 2.5%              |
| Commercial Services & Supplies                    | 28.3                        | 2.1%              |
| Building Products                                 | 23.8                        | 1.8%              |
| Construction and Building                         | 22.5                        | 1.7%              |
| Internet Software and Services                    | 21.3                        | 1.6%              |
| Capital Equipment                                 | 19.1                        | 1.4%              |
| Business Services                                 | 18.2                        | 1.3%              |
| Chemicals, Plastics and Rubber                    | 17.9                        | 1.3%              |
| Auto Components                                   | 15.7                        | 1.2%              |
| Healthcare Equipment and Supplies                 | 15.1                        | 1.1%              |
| Diversified Financial Services                    | 15.1                        | 1.1%              |
| Hotels, Restaurants and Leisure                   | 14.6                        | 1.1%              |
| Consumer Services                                 | 13.4                        | 1.0%              |
| Automobiles                                       | 12.8                        | 0.9%              |
| Food Products                                     | 12.8                        | 0.9%              |
| Metals and Mining                                 | 10.8                        | 0.8%              |
| Financial Services                                | 10.4                        | 0.8%              |
| Air freight and Logistics                         | 8.4                         | 0.6%              |
| Textiles, Apparel and Luxury Goods                | 7.4                         | 0.5%              |
| Other   | 25.4                        | 1.9%              |
| Total Portfolio                                   | \$1,361.8                   | 100.0%            |

#### **Portfolio Overview**

- 151 different companies
- \$11.0 million: average investment size
- 87% senior secured investments

## **Portfolio Composition by Investment Type**



<sup>1.</sup> Excluding investment in PSSL. Total of 45 industries. "Other" includes / Specialty Retail / Commodity Chemicals / Consumer Finance / Software / Wholesale / Healthcare and Pharmaceuticals / Consumer Products / Trading Companies & Distributors / Energy Equipment and Services / Banking, Finance, Insurance & Real Estate.



## PennantPark Senior Secured Loan Fund ("PSSL")

- An unconsolidated joint venture between PFLT and Kemper
- Invests in middle market, directly originated first lien loans
- \$1 billion of total investment capacity, as of June 30, 2024
- ► Total commitments of \$388 million in notes and equity from PFLT and Kemper
- Diversified liabilities including a senior secured revolving credit facility and two long term securitizations
- Expands ability to serve sponsor and borrower clients with larger investment hold size
- Seeks to enhance return on equity and NII at PFLT
- ► PSSL JV has been generating an run rate return of approximately 13.6%

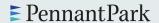
## PSSL Portfolio as of 06/30/24

## **Highly Diversified by Industry**

| Industry <sup>1</sup>                             | Fair Value<br>(\$ millions) | % of<br>Portfolio |
|---|-----------------------------|-------------------|
| Business Services                                 | \$114.1                     | 12.6%             |
| Aerospace and Defense                             | 85.4                        | 9.4%              |
| Healthcare and Pharmaceuticals                    | 58.5                        | 6.5%              |
| Media   | 56.1                        | 6.2%              |
| Diversified Consumer Services                     | 51.2                        | 5.7%              |
| Personal Products                                 | 49.9                        | 5.5%              |
| Electronic Equipment, Instruments, and Components | 40.6                        | 4.5%              |
| Healthcare Providers and Services                 | 33.7                        | 3.7%              |
| Distributors                                      | 27.9                        | 3.1%              |
| Media: Advertising, Printing & Publishing         | 24.5                        | 2.7%              |
| Consumer Goods: Durable                           | 24.5                        | 2.7%              |
| Professional Services                             | 23.9                        | 2.6%              |
| Software  | 23.3                        | 2.6%              |
| Commercial Services & Supplies                    | 22.0                        | 2.4%              |
| Capital Equipment                                 | 20.4                        | 2.3%              |
| Air Freight and Logistics                         | 19.6                        | 2.2%              |
| Automotive  | 19.6                        | 2.2%              |
| IT Services                                       | 17.6                        | 1.9%              |
| High Tech Industries                              | 17.5                        | 1.9%              |
| Wholesale   | 17.1                        | 1.9%              |
| Consumer Goods: Non-Durable                       | 16.6                        | 1.8%              |
| Automobiles                                       | 16.1                        | 1.8%              |
| Diversified Financial Services                    | 14.8                        | 1.6%              |
| Containers and Packaging                          | 12.2                        | 1.4%              |
| Chemicals, Plastics and Rubber                    | 11.0                        | 1.2%              |
| Healthcare, Education & Childcare                 | 10.1                        | 1.1%              |
| Internet Software and Services                    | 8.4                         | 0.9%              |
| Media: Diversified and Production                 | 8.1                         | 0.9%              |
| Insurance   | 7.9                         | 0.9%              |
| Construction and Engineering                      | 7.7                         | 0.8%              |
| Education   | 7.3                         | 0.8%              |
| Hotel, Gaming and Leisure                         | 7.2                         | 0.8%              |
| Textiles, Apparel and Luxury Goods                | 6.2                         | 0.7%              |
| Other   | 23.2                        | 2.7%              |
| Total   | \$904.2                     | 100.0%            |

- 108 different companies
- \$8.4 million: average investment size
- 99.6%: first lien secured investments

Total of 40 industries. "Other" includes Consumer Finance / Consumer Products / Environmental Industries / Healthcare Technology / Leisure Products / Trading Companies & Distributors / Construction and Building

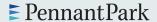


**Portfolio Overview** 

## **PFLT Selected Financial Highlights**

| (\$mm, except per share data)                     | June<br>Q3 2024 | March<br>Q2 2024 | December<br>Q1 2024 | September<br>Q4 2023 |
|---|-----------------|------------------|---------------------|----------------------|
| Investment portfolio, at fair value               | \$1,659         | \$1,478          | \$1,271             | \$1,067              |
| Joint venture investment portfolio, at fair value | \$904           | \$870            | \$837               | \$786                |
| Debt (GAAP)                                       | \$896           | \$861            | \$671               | \$495                |
| GAAP Net Assets                                   | \$817           | \$721            | \$658               | \$654                |
| Debt to Equity <sup>2</sup>                       | 1.11x           | 1.21x            | 1.03x               | 0.76x                |
| Investment purchases                              | \$321           | \$338            | \$303               | \$94                 |
| Investment sales and repayments                   | \$138           | \$145            | \$104               | \$141                |
| Per Share Data:                                   |                 |                  |                     |                      |
| GAAP Net Asset Value                              | \$11.34         | \$11.40          | \$11.20             | \$11.13              |
| Net Investment Income (NII)                       | \$0.31          | \$0.31           | \$0.33              | \$0.32               |
| Core NII <sup>3</sup>                             | \$0.31          | \$0.31           | \$0.33              | \$0.32               |
| Dividends to shareholders                         | \$0.31          | \$0.31           | \$0.31              | \$0.31               |

<sup>2.</sup> Core net investment income ("Core NII") is a non-GAAP financial measure. The Company believes that Core NII provides useful information to investors and management because it reflects the Company's financial performance excluding one-time or non-recurring investment income and expenses. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. For the quarter ended June 30, 2024, there were no one-time events resulting in \$0.31 of Core NII.



<sup>1.</sup> Debt to equity is calculated by dividing the total par balance of outstanding debt liabilities by Adjusted Net Assets.

## **Strategy Targeted to Deliver Returns**

- Extensive and diverse sourcing network
- ► Focused on companies with strong free cash flow and de-leveraging capabilities
- Value oriented with a goal of capital preservation
- Privately negotiated middle market loans provide attractive risk / return
- Returns driven by interest payments from primarily first lien secured debt

## **PFLT Selected Investments**



Revolver First Lien Term Loan Equity

Mountaingate Capital





Revolver First Lien Term Loan Equity

**Odyssey Investment Ptrs** 



Revolver First Lien Term Loan Equity

Littlejohn & Co



Revolver
First Lien Term Loan
Equity

Sagewind Capital



Revolver First Lien Term Loan Equity

L Squared Capital Partners



First Lien Term Loan Equity

Clearlake Capital



First Lien Equity Revolver

Housatonic Partners



Revolver First Lien Term Loan Equity

Court Square / Fruition Capital



Revolver First Lien Term Loan Equity

Mountaingate Capital



Revolver First Lien Term Loan Equity

Norwest Equity Partners



First Lien Term Loan

**CCMP Growth Advisors** 



Revolver First Lien Term Loan

Odyssey Investment Prtnrs



First Lien Revolver

Consello Group



Revolver First Lien Term Loan

Arcline Investment Prtnrs



Revolver First Lien Term Loan Equity

LightBay Capital



First Lien Term Loan

**Arlington Capital Partners** 



First Lien Term Loan Equity

Lee Equity Partners



First Lien Term Loan Revolver

Dominus Capital



First LienTerm Loan

**O2 Investment Partners** 

